



logisticsplus.com



IMPORTER OF RECORD (IOR) SERVICES

LOGISTICS PLUS INC.

Logistics Plus® is an experienced and reliable Importer of Record (IOR) and Exporter of Record (EOR) that works with importers and exporters around the world. As an IOR/EOR service provider, we facilitate the distribution of technology equipment globally while lowering costs and risks for our clients.



WE HAVE LOCATIONS **AROUND THE WORLD**



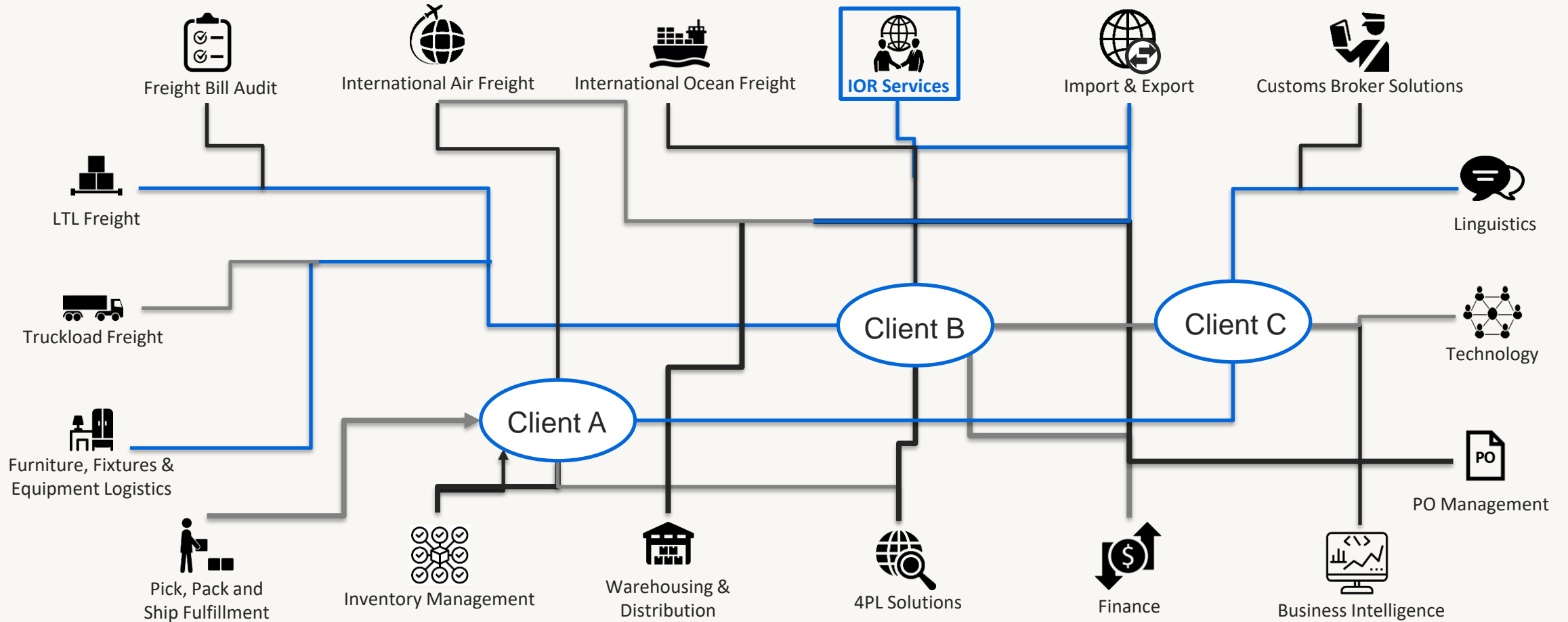
 We have nearly 1,000 employees located in 30+ countries worldwide



 Logistics Plus Office

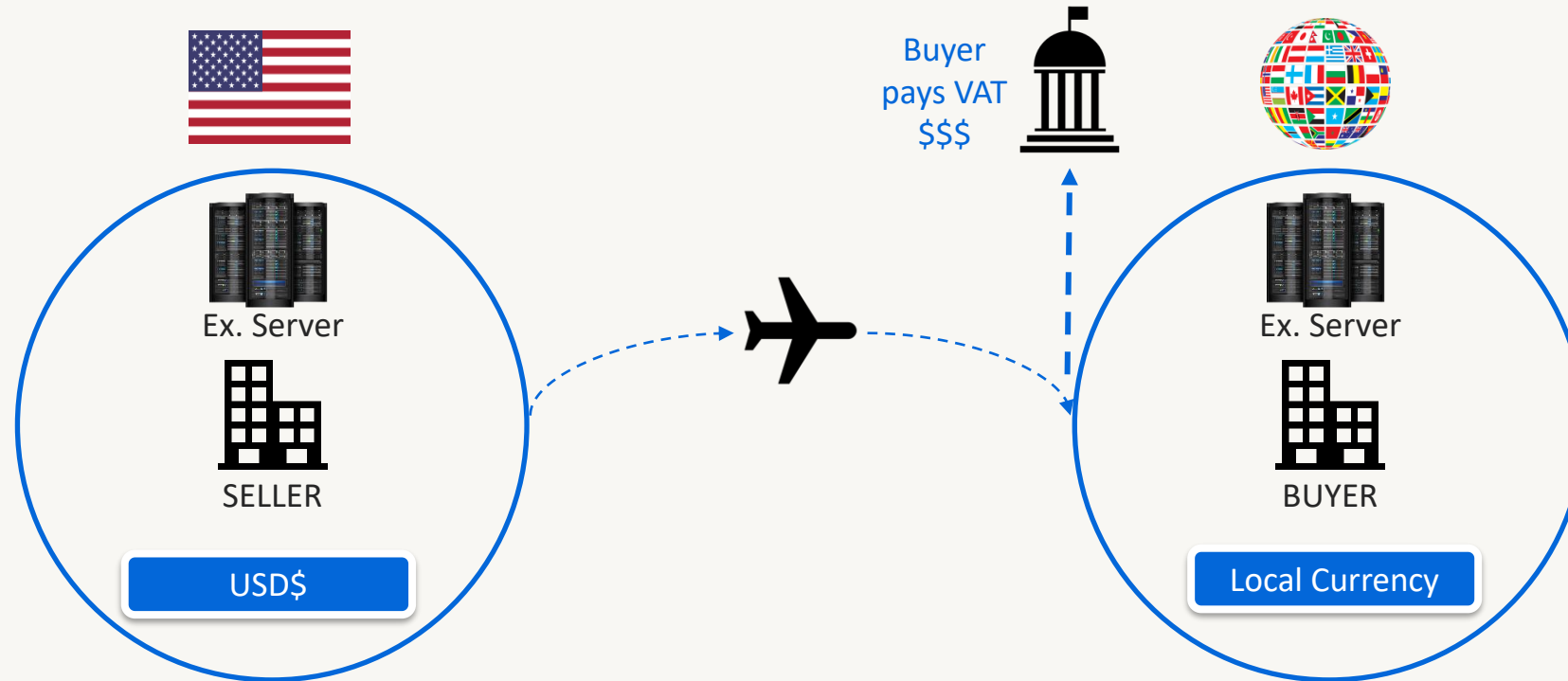


IN-HOUSE CAPABILITIES CREATE COMPLETE SOLUTIONS





SELLING IT HARDWARE TO FOREIGN COUNTRIES IS COMPLEX



SELLER:

- “Do I need to have a local business setup in that country?”
- “We’re only set up as a vendor with the buyer’s US entity – and it takes a long time to get set up as a vendor with their foreign entity...”
- “The buyer needs a sales order originating from the foreign country...”
- “The buyer is asking for certificates from the manufacturer...”
- “What kind of license do I need to export?”

BUYER:

- “We don’t have a local presence in this country – how can we import?”
- “We’ve never worked with this vendor in this country – it could take months to get them set up”
- “How do we generate a PO from this country?”
- “What are we responsible for in terms of import compliance?”
- “We paid VAT upon importing – can we reclaim it? How?”

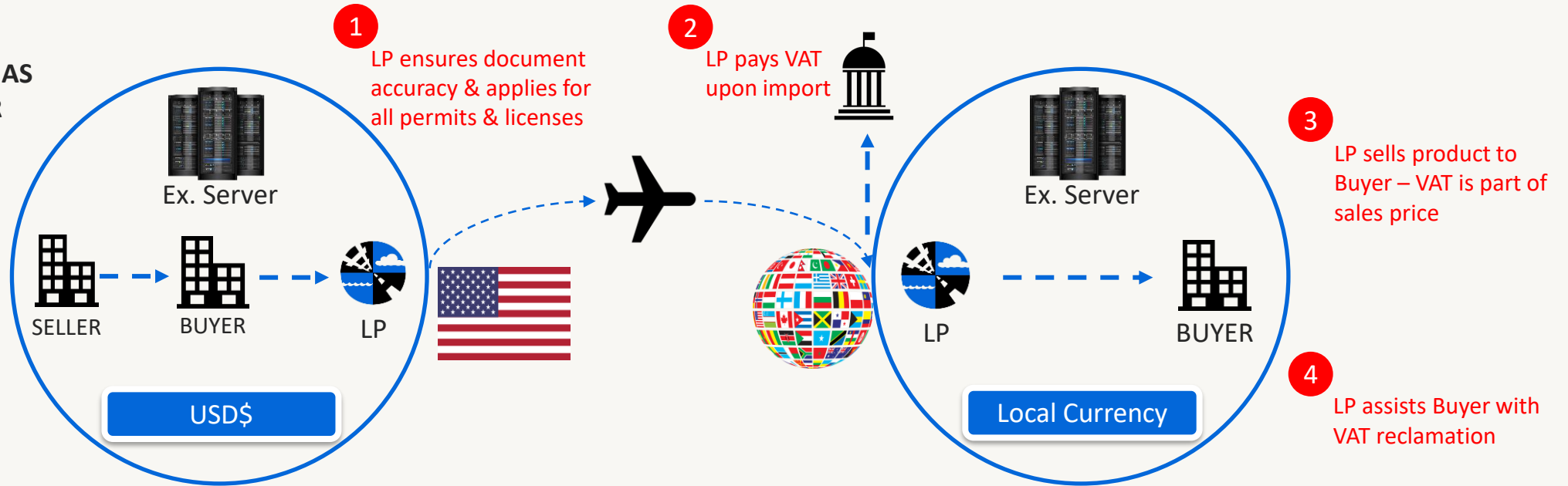


LOGISTICS PLUS TAKES ON ALL GLOBAL RESPONSIBILITY



LP is a full-service international supply chain company – we have a global presence and we provide boots-on-the-ground local knowledge for every transaction

Ex. LOGISTICS PLUS AS EOR/IOR PROVIDER



Buyer issues PO for IT equipment to **Seller** in the US – **Seller** gets to sell locally to a US client in \$USD

Seller buys **Global Logistics Services** from **LP**

LP acts as reseller and exporter on behalf of the **Seller**

Seller does not have to deal with responsibility of exporting, licensing, obtaining product certificates etc.

Buyer does not have to deal with import compliance, obtaining product certificates, licensing, etc.

LP will assist **Buyer** with VAT reclamation where applicable



IOR EXPERTS ORCHESTRATE COMPLEX INTERACTIONS



SHIPPER/RESELLER



SUPPLIER/MANUFACTURER

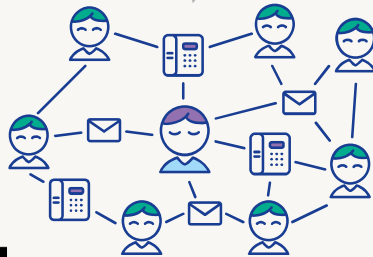


CONSIGNEE

Is the BOM correct?



Where are the switches?



When is the pickup appt?



CARRIER



Where are the racks?

When will it deliver?

Do you have the appropriate licenses?



GOVERNMENT



REAL-TIME STRATEGIC ASSET TRACKING VIA GPS



Worldwide real-time location and condition monitoring for assets and the supply chain

- Enterprise-class IoT. Sensors for location, temperature, humidity, shock (impact), light exposure (container opened), tampering (attempted device removal), tilt, GSM jamming, and air pressure.
- Real-time alerts via SMS, email & dashboard, including changes in ETA, deviation from assigned routes, notifications on crossing user-defined waypoints, temperature thresholds breached, package tampering, goods dropped or tipped, etc.
- Analytics and reporting – “heat maps”, aggregate shipment or asset data, statistical data (distribution/deviation from averages or means), transporter/lane performance, etc.



ALL DOCUMENTS ARE STORED & ACCESSIBLE ONLINE



Summary Performance Shipment Tracking Map Milestones Routes Milestone Intervals Project Completion Project Bell Curve Job Details Units Shipment Details Filters

ShipmentNumber 36519

Shipment Status / Details

Account	Ship #	Route Type	Mode / Service Level	Status	AWB/HBL #	Pro #	Next Milestone Name	Delivery Date / Next	Shipment Start Date	Expected Delivery Date
GE Aviation Outbound	36519	Trucking	FTL	Complete	SLAX0146702		Delivered	11/05/2019	11/05/2019	11/06/2019

Shipment Timeline (in Days)

Shipment Progress History:

Account	Shipment #	Milestone #	Milestone Name	Est Date	Act Date	Milestone Interval Days
Totals						-1
GE Aviation Outbound	36519	1	Supplier Contacted LP	11/05/2019	11/05/2019	0
GE Aviation Outbound	36519	2	Shipment Ready	11/05/2019	11/05/2019	0
GE Aviation Outbound	36519	3	Pickup	11/05/2019	11/05/2019	0
GE Aviation Outbound	36519	4	Shipment Delivered to FF Warehouse	11/06/2019	11/05/2019	-1



Certificate of Compliance

CSA Group

The products listed below are eligible to bear the CSA Mark shown with adjacent indicators 'C' and 'US' for Canada and US or with adjacent indicator 'US' for US only or without either indicator for Canada only.

Itaú 30 horas

GOVERNO DO ESTADO DE SÃO PAULO SECRETARIA DE ESTADO DOS NEGÓCIOS DA FAZENDA

INVOICE

LOGISTICS PLUS INC - UNION STATION
ATTENTION: ACCOUNTS
1408 PEACH ST
DOWR 28 1000
UNITED STATES

ACCOUNT: FAZE
INVOICE DATE: 18 Nov-19
DATE DATE: 18-Nov-19
TERMS: 25 days from Inv. Date
SHIPMENT:
CONSOL:

Airline Import Terminal Fee
Air cargo Breakbulk Fee
Airline Document handling Fee
Cargo Automation Fee
Customs Clearance / Agency Fees



IOR SERVICES FOCUS ON TAX OPTIMIZATION



Full Server Rack



Shelter/Casing



Blade



Hard Drive



Switch

High-value computer servers are one of the many examples of multi-component goods:

WE PERFORM DUTY / TAX OPTIMIZATION

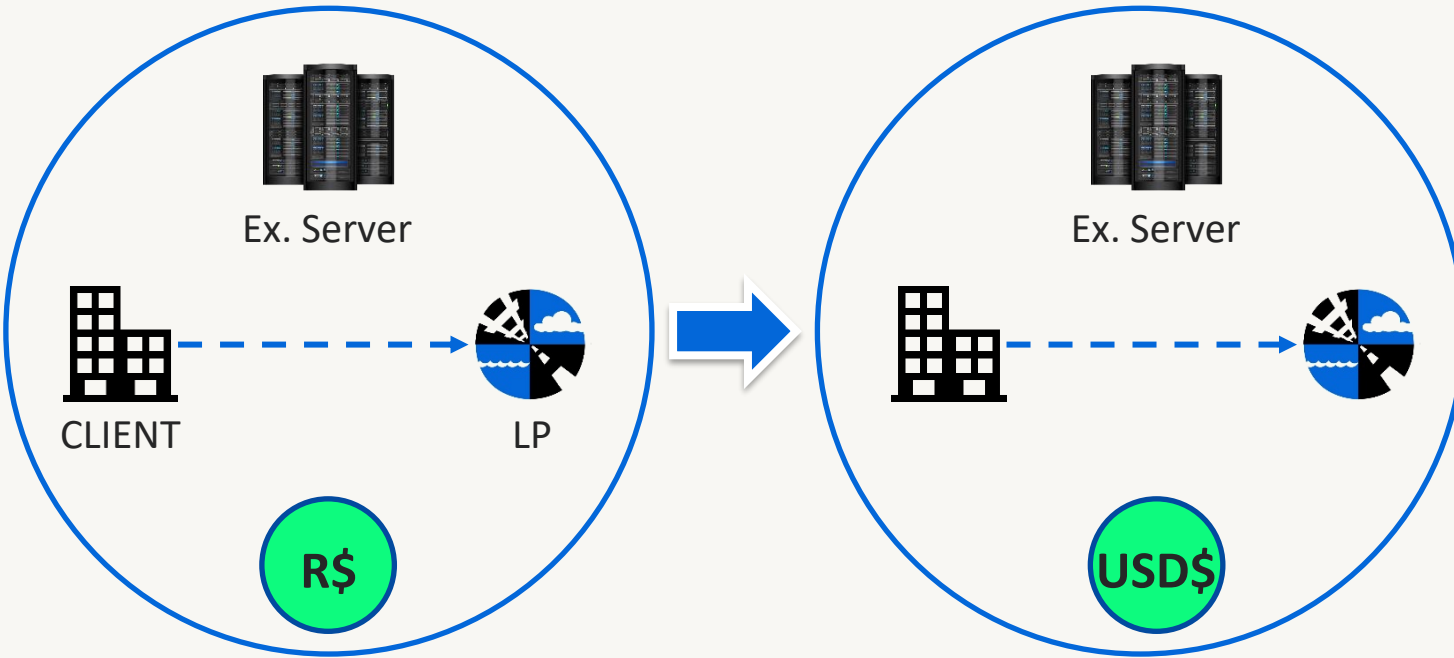
- LP specialists determine least-cost method of classification for specific countries
- Duties are paid on kits, components, or final assembled server depending on optimal cost

WE PERFORM PRODUCT CONFIGURATION

- Our team assembles server components (shelter, blades, hard drives, etc.)
- We install firmware and configure for end-users
- Full server rack is delivered to destination as a turn-key product



IT ASSET DISPOSITION (ITAD) SERVICES



Client sells to Logistics Plus in foreign currency

Logistics Plus sells goods back to client in home currency

Goal:

- Get end-of-service goods out of a foreign country and return them back to the home country

Problem:

- An Exporter of Record (EOR) transaction needs to take place with the foreign country to indicate the total depreciation amount of the goods
- Goods must be sold in foreign country's currency

Solution Option 1 – Return:

- Logistics Plus buys the goods in the foreign country currency, handles all compliance, imports the goods back into the home country, then sells the goods back to the client in the home country currency

Solution Option 2 – Destroy:

- If change of ownership is an issue in the foreign country, goods can be destroyed in accordance with foreign country's regulations (in many cases, IT kit destruction certificates are required)



ENTERPRISE-CLASS INFORMATION SECURITY



LP SYSTEMS & DATA ARE SECURE AND FLEXIBLE

- Cargowise One – SOC 1 & 2 compliant WMS / TMS
- Cloud-based access with multi-factor authentication
- Customizable visibility restrictions / user permissions – control what information is available to specific parties:
 - Supplier Names, Customer Names, Business Partner Names
 - Sales Information (Commercial Invoice)
 - Bill of Materials and Cost Information
- Customizable process flows to match Client's process requirements
- Two-directional system integration with Client systems (warehouse receipts, warehouse orders, shipment confirmations, shipment status, etc.)

PRODUCTS ARE HANDLED IN SECURE FACILITIES

- Warehouses are access controlled
- 24x7 CCTV
- Layered burglar protection
- Clean rooms where sensitive assembly, kitting and software configuration is completed
- Product serialization control, asset tagging, RFID tagging can be applied on both inbound and outbound freight





LET US IMPROVE YOUR **GLOBAL SUPPLY CHAIN** EFFICIENCY!

Logistics Plus Inc. | 1406 Peach Street | Erie, Pennsylvania 16501 USA

Phone : **+1.866.LOG.PLUS** (+1.866.564.7587)

Email : **ior@logisticsplus.com**

Website: **logisticsplus.com**

 facebook.com/LogisticsPlus

 twitter.com/LogisticsPlus



THANK YOU!

logisticsplus.com/testimonials

